



TIMOTHY H. HAAHS
TIMOTHY HAAHS &
ASSOCIATES

CEO FILE

‘Do what you said you would do.’

PERSONAL INFORMATION

Name: Timothy H. Haahs
Title: President
Company: Timothy Haahs & Associates Inc., Blue Bell
Type of company: Engineering and architectural design.
Number of employees: 50
Revenue in last fiscal year: \$8.9 million
Recent project: Miami Marlins Ballpark Garage Design in Miami.
Education: University of Pennsylvania, BS in civil/urban engineering (1979); MS in civil engineering (1984).
First job: Collecting dirty laundry for a nursing home.
Little-known fact about you: I have my pilot's license and used to fly all over the country.
Home: Lower Gwynedd

BUSINESS PHILOSOPHY

Essential business philosophy: "Leadership is intimately linked to service."
Best way to keep a competitive edge: Going above and beyond what the client expects. Returning calls on the same day. Keeping everyone informed.
Yardstick of success: Minimum turnover rate and impact we make to the community by living up to our mission statement of helping those who are in need.
Goal yet to be achieved: Developing and creating an urban community where we can foster our mission statement of helping.

JUDGMENT CALLS

Best decision: Starting my own firm with a mission statement I believe in.
Worst decision: Not convincing my wife to have four kids. We have two.
Toughest decision: To leave my previous firm, abandoning my health insurance after my first heart transplant, to start this company.



Tim Haahs in the main room of the community center in his office complex where daycare and religious services are offered.

Mentor: Jim Ebert, our executive vice president.

TRUE CONFESSIONS

Word that best describes you: Accommodating.
Like best about your job: The people I work with who believe in our mission of helping those in need.
Like least about your job: Confronting staff who are not performing their best for the firm.
The most important lesson you've learned: Trust in God and his work, and all will be well.
Life motto: Do what you said you would do.
Greatest fear: Fear of the Lord is the beginning of wisdom.
Person most interested in meeting: Colin Powell for his ability to live with intensity and humility.
Company you respect most: Starbucks, for their ability to impact neighbors and communities with their business.
First choice for a new career: Urban development.
Greatest extravagance: Good food, eating out well and often.

ET CETERA

Award/honor most proud of:

Entrepreneur of the Year in 2006 from Ernst & Young in the real estate and construction category.
Most influential book: The Bible.
Favorite movie: "Ben Hur."
Favorite restaurant: None — adventurous, I like to try new things.
Favorite vacation spot: Anywhere I can rest.
Favorite room in the house: The family room filled with close friends and family spending time together.
Favorite way to spend free time: With my wife and daughters.
Car you drive: Lexus sedan. ■